

Specific Procurement Notice – Initial Selection Document (ISD)

Invitation for Initial Selection

Turnkey Contract for *Design, construction, manufacturing, supply, installation, spare parts provision, commissioning, training, start-up and handing-over of grain storage metal silo and grain handling facility systems expansion in Sheikhfadl site.*

Employer: *The Egyptian Holding Company for Silos and Storage*

Project: *Emergency Food Security and Resilience Support Project*

Contract title: Turnkey Contract through one lot for *Design, construction, manufacturing, supply, installation, spare parts provision, commissioning, training, start-up and handing-over of grain storage metal silo and handling facility systems expansion in Sheikhfadl site.*

Country: *The Arab Republic of Egypt*

Loan No.: *IBRD-9399*

ISD No.: *EG-EHCSS-342914-SHEIKHFADL-RFP*

Issued on: *October 10, 2024*

1. The Arab Republic of Egypt has received financing from the World Bank toward the cost of the Emergency Food Security and Resilience Support Project, and intends to apply part of the proceeds toward payments under the contract for *Turnkey Contract for Design, construction, manufacturing, supply, installation, spare parts provision, commissioning, training, start-up and handing over of grain storage metal silo and handling facility systems expansion in Sheikhfadl site.*
2. The Egyptian Holding Company for Silos and Storage intends to initially select Applicants for *Turnkey Contract for Design, construction, manufacturing, supply, installation, spare parts provision, commissioning, training, start-up and handing-over of grain storage metal silo and grain handling facility systems expansion in Sheikhfadl site with (60) thousand metric tons additional storage capacity, contract completion duration is 17 months.* It is expected that the Request for Proposals will be made in *December 2024, key qualification requirements for each Applicant are as following:*

Estimated cash flow:	US\$ 4 million
Average annual construction turnover:	US\$ 25 million
Specific Experience:	At least 3 contracts for similar storage silos (or equivalent electromechanical and steel structure projects) that have been satisfactorily and substantially completed, each with value of at least US\$ 5 million, with total combined value equal or more than US\$ 15 million, including at least one contract for at least US\$7.5 million.

More information could be found in the issued Initial Selection Document.

3. Initial Selection will be conducted through the procedures as specified in the World Bank's Procurement Regulations for IPF Borrowers September 2023 ("Procurement Regulations"), and is open to all eligible Applicants as defined in the Procurement Regulations.
4. Interested eligible Applicants may obtain further information from the Egyptian Holding Company for Silos and Storage at the address below during office hours 09:00 to 15:30. A complete set of **Initial Selection** documents in English may be purchased by interested Applicants on the submission of a written request to the address below and upon payment of a nonrefundable fee of One Hundred United States Dollars (US\$ 100). The method of payment will be in cash or by bank transfer. The document will be sent by email.
5. Applications for Initial Selection should be submitted in clearly marked envelopes and delivered to the address below by 10:00 Cairo time GMT +2 on November 24, 2024. Late applications may be rejected.
6. This Initial Selection document cost is One Hundred United States Dollars (US\$ 100). Applicants may buy the Initial Selection document and pay directly in cash or via bank transfer to the following bank account:

Beneficiary: The Egyptian Holding Company for Silos and Storage

Account no.: 1830120000000375

IBAN: EG050002018301830120000000375

SWIFT Code: BWISEGCXXXX

The Egyptian Holding Company for Silos and Storage

Chairman's Office

*Dr. Eng\ Ashraf Sadek Ghazy – EHCSS Managing Director Chief Executive Officer – PMU
Director*

1, El Sawah Square, Saray El Kobba, Cairo, Egypt, postal code: 11813

Tel: (+20) 22850914

Fax: (+20) 22850913

info@ehcss.com

http://www.ehcss.com

Invitation for Initial Selection

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Procurement Document

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PART 1 – Initial Selection Procedures

Section I - Instructions to Applicants

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Section I - Instructions to Applicants (ITA)

A. General

- 1. Scope of Application**
 - 1.1 In connection with the invitation for Initial Selection indicated in Section II, Initial Selection Data Sheet (**ISDS**), the Employer, as defined **in the ISDS**, issues this Initial Selection Document (“Initial Selection Document”) to prospective applicants (“Applicants”) interested in submitting applications (“Applications”) for Initial Selection to submit Proposals for the execution of the Works on EPC/Turnkey basis described in Section VII, Scope of Employer’s Requirements. In case proposals for the Works EPC/Turnkey are to be invited as individual contracts (i.e., the slice and package procedure), these are listed **in the ISDS**. The Request for Proposals (RFP) number corresponding to this Initial Selection is also provided **in the ISDS**.

- 2. Source of Funds**
 - 2.1 The Borrower or Recipient (hereinafter called “Borrower”) indicated **in the ISDS** has applied for or received financing (hereinafter called “funds”) from the International Bank for Reconstruction and Development or the International Development Association (hereinafter called “the Bank”) in an amount specified **in the ISDS**, towards the cost of the project named **in the ISDS**. The Borrower intends to apply a portion of the funds to eligible payments under the contract(s) resulting from the Request for Proposals (RFP) process for which this Initial Selection is conducted.
 - 2.2 Payment by the Bank will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the Loan (or other financing) Agreement. The Loan (or other financing) Agreement prohibits a withdrawal from the loan (or credit) account for the purpose of any payment to persons or entities, or for any import of goods, equipment, plant or materials, or services if such payment or import, to the knowledge of the Bank, is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations. No party other than the Borrower shall derive any rights from the Loan (or other financing) Agreement or have any claim to the proceeds of the loan (or credit).

- 3. Fraud and Corruption**
 - 3.1 The Bank requires compliance with the Bank’s Anti-Corruption Guidelines and its prevailing sanctions policies and

procedures as set forth in the WBG’s Sanctions Framework, as set forth in Section VI, Fraud and Corruption.

- 3.2 In further pursuance of this policy, Applicants shall permit and shall cause their agents (where declared or not), subcontractors, sub-consultants, service providers, suppliers, and personnel, to permit the Bank to inspect all accounts, records and other documents relating to any Prequalification process, Initial Selection process, Bid submission (in case prequalified), Proposal submission (in case initially selected) and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.

4. Eligible Applicants

- 4.1 Applicants shall meet the eligibility criteria as per this ITA and ITA 5.1.
- 4.2 An Applicant may be a firm that is a private entity, a state-owned enterprise or institution subject to ITA 4.9 - or any combination of such entities in the form of a joint venture (“JV”) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate an authorized Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Initial Selection process, RFP process (in the event the JV submits a Proposal) and during contract execution (in the event the JV is awarded the Contract). Unless specified **in the ISDS**, there is no limit on the number of members in a JV.
- 4.3 A firm is not permitted to participate for initial selection for the same contract both as an individual firm and as a part of a joint venture or as a subcontractor. However, a firm may participate as a subcontractor in more than one Application but only in the capacity of a subcontractor. Applications submitted in violation of this procedure will be rejected.
- 4.4 A firm and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that firm) are not permitted to submit more than one application for initial selection for the same contract, either individually, as joint venture or as a subcontractor among them. Applications submitted in violation of this procedure will be rejected.
- 4.5 An Applicant may have the nationality of any country, subject to the restrictions pursuant to ITA 5.1. An Applicant shall be deemed to have the nationality of a country if the Applicant is constituted, incorporated or registered in and operates in conformity with the

provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed specialized sub-contractors or suppliers for any part of the Contract including related Services.

- 4.6 Applicants and proposed specialized sub-contractors or suppliers for any part of the Contract including related services (for the purpose of this ITA 4.6 referred to as “Applicants”) shall not have a conflict of interest. Applicants shall be considered to have a conflict of interest, if they, or any of their affiliates, participated as a consultant in the preparation of the Employer’s Requirements or have been hired or proposed to be hired by the Employer or Borrower as Employer’s Representative for contract implementation of the Works EPC/Turnkey that are the subject of this Initial Selection. In addition, Applicants may be considered to have a conflict of interest if they have a close business or family relationship with a professional staff of the Borrower (or of the project implementing agency, or of a recipient of a part of the loan) who: (i) are directly or indirectly involved in the preparation of the Initial Selection Document or Request for Proposals (RFP) Document or Employer’s Requirements of the Contract, and/or the Proposal evaluation process of such Contract; or (ii) would be involved in the implementation or supervision of such Contract, unless the conflict stemming from such relationship has been resolved in a manner acceptable to the Bank throughout the procurement process and execution of the Contract.
- 4.7 An Applicant that has been sanctioned by the Bank, pursuant to the Bank’s Anti-Corruption Guidelines, and in accordance with its prevailing sanctions policies and procedures as set forth in the WBG’s Sanctions Framework, as described in Section VI, paragraph 2.2 d. shall be ineligible to be prequalified for, initially selected for, bid for, propose for or be awarded a Bank-financed contract or benefit from a Bank-financed contract, financially or otherwise, during such period of time as the Bank shall have determined.
- 4.8 The list of debarred firms and individuals is available as specified **in the ISDS**.
- 4.9 Applicants that are state-owned enterprise or institutions in the Employer’s Country may be eligible to be initially selected, compete and be awarded a Contract(s) only if they can establish, in a manner acceptable to the Bank, that they (i) are

legally and financially autonomous (ii) operate under commercial law, and (iii) are not under supervision of the Employer.

4.10 An Applicant shall not be under suspension from bidding or submitting proposals by the Employer as the result of the execution of a Bid or Proposal–Securing Declaration.

4.11 An Applicant shall provide such documentary evidence of eligibility satisfactory to the Employer, as the Employer shall reasonably request.

4.12 A firm that is under a sanction of debarment by the Borrower from being awarded a contract is eligible to participate in this procurement, unless the Bank, at the Borrower’s request, is satisfied that the debarment:

- (a) Relates to fraud or corruption; and
- (b) Followed a judicial or administrative proceeding that afforded the firm adequate due process.

5. Eligibility

5.1 Firms and individuals may be ineligible if they are nationals of ineligible countries as indicated in Section V. The countries, persons or entities are ineligible if (a) as a matter of law or official regulations, the Borrower’s country prohibits commercial relations with that country, provided that the Bank is satisfied that such exclusion does not preclude effective competition for the supply of goods or the contracting of works or services required; or (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower’s country prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person, or entity in that country. When the Works EPC/Turnkey is implemented across jurisdictional boundaries (and more than one country is a Borrower, and is involved in the procurement), then exclusion of a firm or individual on the basis of ITA 5.1(a) above by any country may be applied to that procurement across other countries involved, if the Bank and the Borrowers involved in the procurement agree.

B. Contents of the Initial Selection Document

6. Sections of Initial Selection Document

6.1 This Initial Selection Document consists of parts 1 and 2 which comprise all the sections indicated below, and which should be

read in conjunction with any Addendum issued in accordance with ITA 8.

PART 1 Initial Selection Procedures

- Section I - Instructions to Applicants (ITA)
- Section II - Initial Selection Data Sheet (ISDS)
- Section III - Initial Selection Criteria and Requirements
- Section IV - Application Forms
- Section V – Eligible Countries
- Section VI – Fraud and Corruption

PART 2 Employer’s Requirements

- Section VII - Scope of Employer’s Requirements

6.2 Unless obtained directly from the Employer, the Employer accepts no responsibility for the completeness of the document, responses to requests for clarification, the minutes of the pre-Application meeting (if any), or Addenda to the Initial Selection Document in accordance with ITA 8. In case of any discrepancies, documents issued directly by the Employer shall prevail.

6.3 The Applicant is expected to examine all instructions, forms, and terms in the Initial Selection Document and to furnish with its Application all information or documentation as is required by the Initial Selection Document.

7. Clarification of Initial Selection Document and Pre-Application Meeting

7.1 An Applicant requiring any clarification of the Initial Selection Document shall contact the Employer in writing at the Employer’s address indicated **in the ISDS**. The Employer will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Employer shall forward a copy of its response to all prospective Applicants who have obtained the Initial Selection Document directly from the Employer, including a description of the inquiry but without identifying its source. If so indicated **in the ISDS**, the Employer shall also promptly publish its response at the web page identified **in the ISDS**. Should the Employer deem it necessary to amend the Initial Selection Document as a

result of a clarification, it shall do so following the procedure under ITA 8 and in accordance with the provisions of ITA 17.2.

7.2 If indicated **in the ISDS**, the Applicant's designated representative is invited at the Applicant's cost to attend a pre-Application meeting at the place, date and time mentioned **in the ISDS**. During this pre-Application meeting, prospective Applicants may request clarification of the project requirement, the criteria for qualifications or any other aspects of the Initial Selection Document.

7.3 Minutes of the pre-Application meeting, if applicable, including the text of the questions asked by Applicants, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly to all prospective Applicants who have obtained the Initial Selection Document. Any modification to the Initial Selection Document that may become necessary as a result of the pre-Application meeting shall be made by the Employer exclusively through the use of an Addendum pursuant to ITA 8. Non-attendance at the pre-Application meeting will not be a cause for disqualification of an Applicant.

8. Amendment of Initial Selection Document

8.1 At any time prior to the deadline for submission of Applications, the Employer may amend the Initial Selection Document by issuing an Addendum.

8.2 Any Addendum issued shall be part of the Initial Selection Document and shall be communicated in writing to all Applicants who have obtained the Initial Selection Document from the Employer. The Employer shall promptly publish the Addendum at the Employer's web page identified **in the ISDS**.

8.3 To give Applicants reasonable time to take an Addendum into account in preparing their Applications, the Employer may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 17.2.

C. Preparation of Applications

9. Cost of Applications

9.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Employer will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Initial Selection process.

10. Language of Application

10.1 The Application as well as all correspondence and documents relating to the Initial Selection exchanged by the Applicant and

the Employer, shall be written in the language specified **in the ISDS**. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the language specified **in the ISDS**, in which case, for purposes of interpretation of the Application, the translation shall govern.

**11. Documents
Comprising the
Application**

11.1 The Application shall comprise the following:

- (a) **Application Submission Letter**, in accordance with ITA 12.1;
- (b) **Eligibility:** documentary evidence establishing the Applicant's eligibility, in accordance with ITA 13.1;
- (c) **Qualifications:** documentary evidence establishing the Applicant's qualifications, in accordance with ITA 14; and
- (d) Any other document required as specified **in the ISDS**.

11.2 The Applicant shall furnish information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Application

**12. Application
Submission Letter**

12.1 The Applicant shall complete an Application Submission Letter as provided in Section IV, Application Forms. This Letter must be completed without any alteration to its format.

**13. Documents
Establishing the
Eligibility of the
Applicant**

13.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Letter and Forms ELI (eligibility) 1.1 and 1.2, included in Section IV, Application Forms.

**14. Documents
Establishing the
Qualifications of the
Applicant**

14.1 To establish its qualifications to perform the contract(s) in accordance with Section III - Initial Selection Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Information Sheets included in Section IV, Application Forms.

14.2 Wherever an Application Form requires an Applicant to state a monetary amount, Applicants should indicate the US\$ equivalent using the rate of exchange determined as follows:

- (a) for construction turnover or financial data required for each year - exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year are to be converted); and

- (b) Value of single contract - exchange rate prevailing on the date of the contract.

Exchange rates shall be taken from the publicly available source identified **in the ISDS**. Any error in determining the exchange rates in the Application may be corrected by the Employer.

15. Signing of the Application and Number of Copies

15.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 11 and clearly mark it “ORIGINAL”. The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by an authorized representative of the JV on behalf of the JV and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized signatories.

15.2 The Applicant shall submit copies of the signed original Application, in the number specified **in the ISDS**, and clearly mark them “COPY”. In the event of any discrepancy between the original and the copies, the original shall prevail.

D. Submission of Applications

16. Sealing and Marking of Applications

16.1 The Applicant shall enclose the original and the copies of the Application in a sealed envelope that shall:

- (a) bear the name and address of the Applicant;
- (b) be addressed to the Employer, in accordance with ITA 17.1; and
- (c) Bear the specific identification of this Initial Selection process indicated in the ISDS 1.1.

16.2 The Employer will accept no responsibility for not processing any envelope that was not identified as required in ITA 16.1 above.

17. Deadline for Submission of Applications

17.1 Applicants may either submit their Applications by mail or by hand. Applications shall be received by the Employer at the address and no later than the deadline indicated **in the ISDS**. When so specified **in the ISDS**, Applicants have the option of submitting their Applications electronically, in accordance with electronic Application submission procedures specified **in the ISDS**.

17.2 The Employer may, at its discretion, extend the deadline for the submission of Applications by amending the Initial Selection Document in accordance with ITA 8, in which case all rights and obligations of the Employer and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

18. Late Applications

18.1 The Employer reserves the right to accept applications received after the deadline for submission of applications, unless otherwise specified **in the ISDS**.

19. Opening of Applications

19.1 The Employer shall open all Applications at the date, time and place specified **in the ISDS**. Late Applications shall be treated in accordance with ITA 18.1.

19.2 Applications submitted electronically (if permitted pursuant to ITA 17.1) shall be opened in accordance with the procedures specified **in the ISDS**.

19.3 The Employer shall prepare a record of the opening of Applications to include, as a minimum, the name of the Applicants. A copy of the record shall be distributed to all Applicants.

E. Procedures for Evaluation of Applications

20. Confidentiality

20.1 Information relating to the Applications, their evaluation and results of the Initial Selection shall not be disclosed to Applicants or any other persons not officially concerned with the Initial Selection process until the notification of Initial Selection results is made to all Applicants in accordance with ITA 28.

20.2 From the deadline for submission of Applications to the time of notification of the results of the Initial Selection in accordance with ITA 28, any Applicant that wishes to contact the Employer on any matter related to the Initial Selection process may do so only in writing.

21. Clarification of Applications

21.1 To assist in the evaluation of Applications, the Employer may, at its discretion, ask an Applicant for a clarification (including missing documents) of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Employer and all clarifications from the Applicant shall be in writing.

21.2 If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Employer's request for clarification, its Application shall be evaluated based

on the information and documents available at the time of evaluation of the Application.

22. Responsiveness of Applications

22.1 The Employer may reject any Application which is not responsive to the requirements of the Initial Selection Document. In case the information furnished by the Applicant is incomplete or otherwise requires clarification as per ITA 21.1, and the Applicant fails to provide satisfactory clarification and/or missing information, it may result in disqualification of the Applicant.

23. Margin of Preference

23.1 Unless otherwise specified **in the ISDS**, a margin of preference for domestic Proposers¹ shall not apply in the RFP process resulting from this Initial Selection.

24. Subcontractors

24.1 Unless otherwise stated **in the ISDS**, the Employer does not intend to execute any specific elements of the Works EPC/Turnkey by sub-contractors selected in advance by the Employer (so-called “Nominated Subcontractors”).

24.2 The Applicant shall not propose to subcontract the whole of the contract. The Applicant may propose subcontractors for certain specialized parts of the works, except the parts of the works for which subcontracting is not permitted as stated **in the ISDS**. Applicants planning to use such specialized subcontractors shall specify, in the Application Submission Letter, the parts of the Works proposed to be subcontracted along with details of the proposed subcontractors including their qualification and experience.

24.3 The Applicant shall not propose to subcontract works with a total accumulated value greater than the percentage stated **in the ISDS**.

F. Evaluation of Applications and Initial Selection of Applicants

25. Evaluation of Applications

25.1 The Employer shall use the factors, methods, criteria, and requirements defined in Section III, Initial Selection Criteria and Requirements and the ISDS to evaluate the qualifications of the Applicants, and no other factors, methods, criteria, or requirements shall be used. The Employer reserves the right to waive minor deviations from the qualification criteria if they do

¹ An individual firm is considered a domestic Proposer for purposes of the margin of preference if it is registered in the country of the Employer, has more than 50 percent ownership by nationals of the country of the Employer, and if it does not subcontract more than 10 percent of the contract price, excluding provisional sums, to foreign contractors. JVs are considered as domestic Proposers and eligible for domestic preference only if the individual member firms are registered in the country of the Employer, have more than 50 percent ownership by nationals of the country of the Employer, and the JV shall be registered in the country of the Borrower. The JV shall not subcontract more than 10 percent of the contract price, excluding provisional sums, to foreign firms. JVs between foreign and national firms will not be eligible for domestic preference.

not materially affect the technical capability and financial resources of an Applicant to perform the Contract.

25.2 Subcontractors proposed by the Applicant shall be fully qualified for their parts of the works. The subcontractor's qualifications shall not be used by the Applicant to qualify for the Works EPC/Turnkey unless the applicant designates them as Specialized Subcontractors, in which case, the qualifications of the Specialized Subcontractor proposed by the Applicant may be added to the qualifications of the Applicant for the purpose of the evaluation, if specified **in the ISDS**.

25.3 In case of multiple contracts, Applicants should indicate in their Applications the individual contract or combination of contracts in which they are interested. The Employer shall initially select each Applicant for the maximum combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements specified in Section III - Initial Selection Criteria and Requirements.

25.4 However, with respect to the specific experience under item Section III (Qualification Criteria and Requirements), 4.2, the Employer will select any one or more of the options as identified below:

N is the minimum number of contracts

V is the minimum value of a single contract.

(a) Initial Selection for one Contract:

Option 1: (i) N contracts, each of minimum value V;

Or

Option 2: (i) N contracts, each of minimum value V,

Or

(ii) Less than or equal to N contracts, each of minimum value V, but with total value of all contracts equal or more than $N \times V$

(b) Initial Selection for Multiple Contracts

Option 1: (i) Minimum requirements for combined contract(s) shall be the aggregate requirements for each contract for which the Applicant has applied for as follows, and N1, N2, N3, etc. shall be different contracts:

Lot 1: N1 contracts, each of minimum value V1;

Lot 2: N2 contracts, each of minimum value V2;

Lot 3: N3 contracts, each of minimum value V3; ----etc.

Or

Option 2: (i) Minimum requirements for combined contract(s) shall be the aggregate requirements for each contract for which the Applicant has applied for as follows, and N1, N2, N3, etc. shall be different contracts:

Lot 1: N1 contracts, each of minimum value V1;

Lot 2: N2 contracts, each of minimum value V2;

Lot 3: N3 contracts, each of minimum value V3; ----etc.,

Or

(ii) **Lot 1:** N1 contracts, each of minimum value V1; or number of contracts less than or equal to N1, each of minimum value V1, but with total value of all contracts equal or more than $N1 \times V1$

Lot 2: N2 contracts, each of minimum value V2; or number of contracts less than or equal to N2, each of minimum value V2, but with total value of all contracts equal or more than $N2 \times V2$

Lot 3: N3 contracts, each of minimum value V3; or number of contracts less than or equal to N3, each of minimum value V3, but with total value of all contracts equal or more than $N3 \times V3$ ----etc.

Or

Option 3: (i) Minimum requirements for combined contract(s) shall be the aggregate requirements for each contract for which the Applicant has applied for as follows, and N1, N2, N3, etc. shall be different

contracts:

Lot 1: N1 contracts, each of minimum value V1;

Lot 2: N2 contracts, each of minimum value V2;

Lot 3: N3 contracts, each of minimum value V3; ----etc.,

Or

(ii) **Lot 1:** N1 contracts, each of minimum value V1; or number of contracts less than or equal to N1, each of minimum value V1, but with total value of all contracts equal or more than $N1 \times V1$

Lot 2: N2 contracts, each of minimum value V2; or number of contracts less than or equal to N2, each of minimum value V2, but with total value of all contracts equal or more than $N2 \times V2$

Lot 3: N3 contracts, each of minimum value V3; or number of contracts less than or equal to N3, each of minimum value V3, but with total value of all contracts equal or more than $N3 \times V3$ ----etc.,

Or

(iii) Subject to compliance as per (ii) above with respect to minimum value of single contract for each lot, total number of contracts is equal or less than $N1 + N2 + N3$ ---but the total value of all such contracts is equal or more than $N1 \times V1 + N2 \times V2 + N3 \times V3$ ----.

25.5 Only the qualifications of the Applicant shall be considered.

The qualifications of other firms, including the Applicant's subsidiaries, parent entities, affiliates, subcontractors (other than specialized subcontractors in accordance with ITA 25.2 above) or any other firm(s) different from the Applicant shall not be considered.

26. Employer's Right to Accept or Reject Applications

26.1 The Employer reserves the right to accept or reject any Application, and to annul the Initial Selection process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

27. Initial Selection of Applicants

27.1 The range of Applicants that the Employer may initially Select (x = minimum number, y = maximum number) is specified in the ISDS.

27.2 Initial Selection of Applicants involves several steps, as follows:

- a) **Step 1 - Table 1 Evaluation:** The first step of Initial Selection involves evaluation against the methods, criteria and requirements described in Section III, Table 1: Qualification Criteria and Requirements;
- b) **Step 2 - Rejection:** Applicants that do not substantially meet the qualification criteria and requirements in Table 1: Qualification Criteria and Requirements will not be evaluated further, and will be eliminated from the Initial Selection process;
- c) **Step 3 - Long List:** Applicants that substantially meet the qualification criteria and requirements in Table 1: Qualification Criteria and Requirements will be long listed, and evaluated further;
- d) **Step 4 -** Depending on the number of Applicants that are long listed, one of the following options will apply:
 - Option 1: All are Initially Selected:** Where the number of long listed Applicants is $\leq x$, all long-listed Applicants are Initially Selected. In this scenario, there is no requirement to evaluate these long-listed Applicants against Table 2: Rated Criteria and Requirements;
 - Option 2: Applicants are evaluated using Table 2 Evaluation:** Where the number of long listed Applicants is $> x$, the Employer shall evaluate all long-listed Applicants against Table 2: Rated Criteria and Requirements. This evaluation method involves scoring each Application against rated criteria using the scoring methodology described;
- e) **Step 5 - Rank Applicants:** The total scores, from this step of the Initial Selection evaluation, for each long-listed Applicant are compared, and the Applicants are ranked from the highest to the lowest total score;
- f) **Step 6 - Initial Selection up to x:** In accordance with the values selected by the Employer for x and y, the Employer

Initially Selects the Applicants that are ranked from the highest score, to the Applicants ranked as **x**;

- g) **Step 7 – Reject y+1 Applicants:** Where the number of long listed Applicants is $> y$, the Employer rejects all Applicants that are ranked greater than **y**, i.e. ranked as **y+1, y+2, y+3, etc.**;
- h) **Step 8 - Optional, at the Employer’s Discretion:** Ranked Applicants which are greater than **x**, up to, and including **y**, are not normally Initially Selected. However, the Employer may, at its sole discretion, if justified, Initially Select one or more additional Applicant (s) from those that are ranked **x+1**, up to and including **y**. This Initial Selection will follow the order of ranking (i.e. the Employer cannot Initially Select **x+2**, without Initially Selecting **x+1**).

28. Notification of Initial Selection

28.1 The Employer shall notify all Initially Selected Applicants in writing that they have been Initially Selected. In providing this notification the Employer shall include the names of all Applicants that have been Initially Selected.

28.2 The Employer shall separately notify all other Applicants that they have not been Initially Selected, and that they have been eliminated from the process. Any Applicant that has been eliminated from the process at this stage may request, in writing, the grounds on which they were eliminated.

29. Request for Proposals

29.1 Promptly after the notification of the results of the Initial Selection, the Employer shall invite Proposals from all the Applicants that have been initially selected.

29.2 Proposers may be required to provide a Proposal Security or a Proposal-Securing Declaration acceptable to the Employer in the form and an amount to be specified in the RFP document.

29.3 The successful Proposer shall be required to provide a Performance Security as specified in the RFP document.

29.4 If applicable, the successful Proposer may also be required to provide a separate Environmental and Social (ES) Performance Security.

29.5 Proposers shall be required to provide a Code of Conduct which will apply to their and subcontractors’ personnel that includes the minimum requirements specified in the RFP document.

29.6 The successful Proposer shall provide additional information about its beneficial ownership using the Beneficial Ownership Disclosure Form included in the RFP document.

29.7 If specified in the ISDS, the Employer intends to require Proposers to submit a Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Declaration, using the Sexual Exploitation and Abuse (SEA), and/or Sexual Harassment (SH) declaration form included in the RFP documents.

29.8 Prior to Contract award, the Employer will verify that the successful Proposer (including each member of a JV) is not disqualified by the Bank due to noncompliance with contractual SEA/SH prevention and response obligations. The Employer will conduct the same verification for each subcontractor proposed by the successful Proposer. If any proposed subcontractor does not meet the requirement, the Employer will require the Proposer to propose a replacement subcontractor.

30. Changes in Qualifications of Applicants

30.1 Any change in the structure or formation of an Applicant after being initially selected in accordance with ITA 27 and invited to submit Proposal (including, in the case of a JV, any change in the structure or formation of any member and also including any change in any specialized subcontractor) shall be subject to the written approval of the Employer prior to the deadline for submission of Proposals. Such approval shall be denied if (i) an initially selected applicant proposes to associate with a disqualified applicant or in case of a disqualified joint venture, any of its members; (ii) as a consequence of the change, the Applicant no longer substantially meets the qualification criteria set forth in Section III - Initial Selection Criteria and Requirements Table 1 - Qualification Criteria, and Requirements; or (iii) no longer continues to be in the list of Initially Selected Applicants as a result of the Employer's re-evaluation of the Application in accordance with ITA 27; or (iv) in the opinion of the Employer, the change may result in a substantial reduction in competition. Any such change should be submitted to the Employer not later than fourteen (14) days after the date of the Request for Proposals.

31. Procurement Related Complaint

31.1 The procedures for making a Procurement-related Complaint are as specified **in the ISDS**.

Section II - Initial Selection Data Sheet (ISDS)

A. General	
ITA 1.1	<p>The identification of the Invitation for Initial Selection is: <i>EG-EHCSS-342914- SHEIKHFADL -RFP</i></p> <p>The Employer is: The Egyptian Holding Company for Silos and Storage, Dr. Eng\ Ashraf Sadek Ghazy, 1, El-Sawah Square, Al-Amireya, Cairo, Egypt – 6th floor</p> <p>The list of contracts is: The initial selection of Turnkey Contract through one lot for Design, construction, manufacturing, supply, installation, spare parts provision, commissioning, training, start-up and handing-over of grain storage metal silo and handling facility system expansion (including chain conveyors, bucket elevators, sweep augers, etc.) in <i>Sheikhfadl</i> site with additional capacity of 60,000 metric tons (MT) to the existing capacity of 60,000 metric tons (MT). Additionally, construction to allow loading/unloading of/from River barges is to be included.</p> <p>RFP name and number are: Turnkey Contract through one lot for Design, construction, manufacturing, supply, installation, spare parts provision, commissioning, training, start-up and handing-over of grain storage metal silo and handling facility system expansion in <i>Sheikhfadl</i> site; <i>EG-EHCSS-342914-SHEIKHFADL-RFP</i></p>
ITA 2.1	<p>The Borrower is: <i>Arab Republic of Egypt</i></p> <p>Loan or Financing Agreement amount: <i>US\$ 500 million.</i></p> <p>The name of the Project is: Emergency Food Security and Resilience Support Project</p>
ITA 4.2	Maximum number of members in the JV shall be: 3.
ITA 4.8	A list of debarred firms and individuals is available on the Bank's external website: http://www.worldbank.org/debarr .
B. Contents of the Initial Selection Document	
ITA 7.1	<p>For clarification purposes, the Employer's address is:</p> <p>Attention: Dr.Eng \ Ashraf Sadek Ghazy</p> <p>Address: 1, El-Sawah Square, Al-Amireya, Cairo, Egypt</p> <p>6th floor - EHCSS Managing Director Chief Executive Officer's office– PMU director</p>

	<p>City: Al-Sawah, Cairo</p> <p>ZIP Code: 11813</p> <p>Country: Egypt</p> <p>Telephone: Tel.: (+20)22850914</p> <p>Facsimile number: fax: (+20)22850913</p> <p>Electronic mail address: info@ehcss.com, silos_holding@yahoo.com</p>
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ITA 7.1 & 8.2	Web page : www.ehcss.com
ITA 7.2	Pre-Application Meeting will be held: <i>Yes</i> 1, El-Sawah Square, Al-Amireya, Cairo, Egypt, October 22, 2024, at 10:00 GMT +3 , Cairo time.
C. Preparation of Applications	
ITA 10.1	This Initial Selection document has been issued in the “ <i>English</i> ” language. All correspondence exchange shall be in English language. The Application as well as all correspondence shall be submitted in English.
ITA 11.1 (d)	The Applicant shall submit with its Application, the following additional documents: legally certified copies of original documents defining the constitution or legal statues, place of registration and principal place of business, and a certificate indicating the permanent address of the Applicants (in case not indicated in the legal documents)
ITA 14.2	The source for determining exchange rates is the Central Bank of Egypt
ITA 15.2	In addition to the original, the number of copies to be submitted with the Application is <i>Two (2)</i> . <i>An electronic copy with searchable text in PDF format shall also be submitted.</i>

D. Submission of Applications	
ITA 17.1	<p>The deadline for Application submission is: Date: November 24, 2024 Time: 10:00 Cairo Time (GMT +3)</p> <p>For Application submission purposes only, the Employer's address is: Address: 1, El-Sawah Square, Al-Amireya, Cairo, Egypt 6th floor - EHCSS Managing Director Chief Executive Officer's office– PMU director City: Al-Sawah, Cairo ZIP Code: 11813 Country: Egypt Telephone: Tel.: (+20)22850914 Facsimile number: fax: (+20)22850913 Applicants <i>shall not</i> have the option of submitting their Applications electronically.</p>
ITA 18.1	The Employer reserves the right to accept or reject late Applications.
ITA 19.1	<p>The opening of the Applications shall be at November 24, 2024, 10:00 GMT +3, Cairo Time 1, El-Sawah Square, Al-Amireya, Cairo, Egypt</p>
E. Procedures for Evaluation of Applications	
ITA 23.1	A margin of domestic preference <i>shall not</i> apply.
ITA 24.1	At this time the Employer <i>does not intend</i> to execute certain specific parts of the Works EPC/Turnkey by sub-contractors selected in advance.
ITA 24.2	Not Applicable
ITA 24.3	Maximum percentage of subcontracting proposed to be permitted for the Works EPC/Turnkey that are the subject of this Initial Selection shall not exceed 25% of the total contract amount.

F. Evaluation of Applications and Initial Selection of Applicants	
ITA 25.2	The relevant qualifications of the proposed Specialized Subcontractors <i>will be</i> added to the qualifications of the Applicant for the purpose of evaluation as indicated in Section III - Initial Selection Criteria and Requirements.
ITA 27.1	<p>Initial Selection – minimum number (x)</p> <p>The Employer intends to Initially Select the following number of long listed Applications: <i>Three (3)</i>. This number is referred to as x, and is the minimum number to be Initially Selected.</p> <p>Initial Selection – maximum number (y)</p> <p>The Employer, may, at its sole discretion, Initially Select more than the minimum number of long listed Applications. The maximum number that may be Initially Selected is Nine (9). This number is referred to as y.</p>
ITA 29.7	The Employer intends to require Proposers to submit Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Declaration, and Environment and Social (ES) Declaration.
ITA 31.1	<p>The procedures for making a Procurement-related Complaint are detailed in the “Procurement Regulations for IPF Borrowers (Annex III).” If an Applicant wishes to make a Procurement-related Complaint, the Applicant shall submit its complaint following these procedures, in writing (by the quickest means available, that is either by email or fax), to:</p> <p>For the attention: Dr.Eng/ Ashraf Sadek Ghazy</p> <p>Title/position: <i>EHCSS Managing Director Chief Executive Officer – PMU Director</i></p> <p>Employer: <i>The Egyptian Holding Company for Silos and Storage</i></p> <p>Email address: <i>info@ehcss.com,silos_holding@yahoo.com</i></p> <p>Fax number: <i>(+20) 22850913</i></p> <p>In summary, at this stage, a Procurement-related Complaint may challenge any of the following:</p> <ol style="list-style-type: none"> 1. the terms of the Initial Selection Document; and 2. The Employer’s decision not to initially select an Applicant.

Section III - Initial Selection Criteria and Requirements

This section contains all the methods, criteria, and requirements that the Employer shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms are included in the respective Application Forms.

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Table 1 – Qualification Criteria and Requirements

[Note to Employer: Only applications that are substantially responsive to the qualification criteria and requirements in Table 1 are to be assessed against Table 2, Rated Criteria and Requirements.]

1. Eligibility

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
1.1	Nationality	Nationality in accordance with ITA 4.5	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Forms ELI – 1.1 and 1.2, with attachments
1.2	Conflict of Interest	No conflicts of interest in accordance with ITA 4.6	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Application Submission Letter
1.3	Bank Eligibility	Not having been declared ineligible by the Bank, as described in ITA 4.7 and 5.1	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Application Submission Letter
1.4	State-owned enterprise or institution of the Borrower country	Meets conditions of ITA 4.9	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Forms ELI – 1.1 and 1.2, with attachments
1.5	United Nations resolution or Borrower's country law	Not having been excluded as a result of prohibition in the Borrower's country laws or official regulations against commercial relations with the Applicant's country, or by an act of compliance with UN Security Council resolution, both in accordance with ITA 5.1 and Section V.	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Forms ELI – 1.1 and 1.2, with attachments

2. Historical Contract Non-Performance

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
2.1	History of Non-Performing Contracts	Non-performance of a contract ¹ did not occur as a result of contractor's default since January 1, 2017.	Must meet requirement ¹	Must meet requirements	Must meet requirement ²	N/A	Form CON-2
2.2	Suspension Based on Execution of Bid or Proposal Securing Declaration by the Employer	Not under suspension based on execution of Bid or Proposal Securing Declaration pursuant to ITA 4.10.	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Application Submission Letter
2.3	Pending Litigation	Applicant's financial position and prospective long-term profitability still sound according to criteria established in 3.1 below and assuming that all pending litigation will be resolved against the Applicant	Must meet requirement	N/A	Must meet requirement	N/A	Form CON – 2
2.4	Litigation	No consistent history of court/arbitral	Must meet	Must meet	Must meet	N/A	Form CON – 2

¹ Nonperformance, as decided by the Employer, shall include all contracts where (a) nonperformance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Nonperformance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Nonperformance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the applicant have been exhausted.

² This requirement also applies to contracts executed by the Applicant as JV member.

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
	History	award decisions against the Applicant ³ since 1 st January 2017	requirement	requirement	requirement		
2.5	Declaration: Environmental and Social (ES) past performance	Declare any civil work contracts that have been suspended or terminated and/or performance security called by an employer for reasons related to the non-compliance of any environmental, or social (including Sexual Exploitation and Abuse) contractual obligations in the past five years. ⁴	Must make the declaration. Where there is Specialized Sub-contractor/s such Specialized Sub-contractor/s must make the declaration.	N/A	Each must make the declaration. Where there is Specialized Sub-contractor/s such Specialized Sub-contractor/s must make the declaration.	N/A	Form CON-3 ES Performance Declaration
2.6	Bank's SEA and/or SH Disqualification	(a) At the time of Contract Award, not subject to disqualification by the Bank for non-compliance with SEA/SH obligations (b) If the Applicant had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations, the Applicant shall either (i) provide evidence of an arbitral award on the disqualification made in	Must meet requirement (including each subcontractor)	N/A	Must meet requirement (including each subcontractor proposed by the Applicant)	N/A	Application Submission Letter, Form CON-4

³ The Applicant shall provide accurate information on the related Application Form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the last five years. A consistent history of awards against the Applicant or any member of a joint venture may result in rejection of the Application.

⁴ The Employer may use this information to seek further information or clarifications during the request for proposal stage and the associated due diligence.

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
		its favour; or (ii) demonstrate that it has adequate capacity and commitment to comply with SEA/SH prevention and response obligations; or (iii) provide evidence that it has already demonstrated such capacity and commitment for another Bank-financed works contract.					

3. Financial Situation and Performance

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
3.1	Financial Capabilities	(i) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow requirements for the contract estimated as US\$ 4 million for the subject contract(s) net of the Applicants other commitments.	Must meet requirement	Must meet requirement	N/A	N/A	Form FIN – 3.1, with attachments
		(ii) The Applicant shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on contracts currently in progress and for future contract commitments.	Must meet requirement	Must meet requirement	N/A	N/A	
		(iii) The audited balance sheets or, if not required by the laws of the Applicant's country, other financial statements acceptable to the Employer, for the last 7 years shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its	Must meet requirement	N/A	Must meet requirement	N/A	

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
		prospective long-term profitability.					
3.2	Average Annual Turnover	Minimum average annual construction turnover of US\$ 25 million (<i>twenty five million US\$</i>), calculated as total certified payments received for contracts in progress and/or completed within the last 7 years, divided by <i>seven</i> years.	Must meet requirement	Must meet requirement	Must meet 25 % minimum, (<i>Twenty Five percent</i>) of the requirement.	Must meet 40 % minimum, (<i>forty percent</i>) of the requirement	Form FIN – 3.2

4. Experience

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
4.1	General Construction Experience	Experience under construction contracts in the role of prime contractor, JV member, subcontractor, or management contractor for at least the last 7 years, starting January 1, 2017.	Must meet requirement	N/A	Must meet requirement	N/A	Form EXP – 4.1
4.2 (a)	Specific Experience	A minimum number of 3 similar contracts specified below that have been satisfactorily and substantially ⁵ completed as a prime contractor, joint venture member ⁶ , management contractor or subcontractor between January 1, 2017 and Application submission deadline: (i) at least 3 contracts for similar storage silos (or equivalent electromechanical and steel structure projects), each with value of at least US\$ 5 million, and with total combined value equal or more than US\$ 15 million,	Must meet requirement	Must meet requirement ⁷	N/A	N/A	Form EXP 4.2

⁵ Substantial completion shall be based on 80% or more of the contract completed.

⁶ For contracts under which the Applicant participated as a joint venture member or sub-contractor, only the Applicant's role and responsibilities shall be considered to meet this requirement. For this purpose, the specific experience should be substantiated with the information about the name and role of the particular firm "e.g., if the firm has been a part of a JV, or it has been a general contractor, and hence what works and percentages of the whole works has been fulfilled by the applicant, and hence the amount, etc."

⁷ In the case of JV, the value of contracts completed by its members shall not be aggregated to determine whether the requirement of the minimum value of a single contract has been met. Instead, each contract performed by a member contributing to meeting the requirement shall satisfy the minimum value of a single contract as required for single entity. In determining whether the JV meets the requirement of total number of contracts, only the number of contracts completed by members, each of value equal or more than the minimum value required, shall be aggregated.

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentation
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
		<p>including at least one contract for at least US\$7.5 million. (ii) <i>Each contract shall have included at least one of the following key areas :</i></p> <ul style="list-style-type: none"> a. Design of silos' systems (grain storage silos); b. Civil works of metal silos or tanks, c. Electromechanical equipment layout, design, installation and silos components installation, d. Site / Civil works of facility layout, design, implementation. 					
4.2 (b)	Specific Experience in	For the contracts in 4.2 (a) above and/or any other contracts substantially	Must meet requirement	Must meet requirement	N/A	N/A	Form EXP – 4.2 (b)

Criteria			Single Entity Requirements	Joint Venture Requirements			Documentati on
No.	Subject	Requirement		All Members Combined	Each Member	One Member	Submission Requirements
	managing ES aspects	<p>completed and under implementation as prime contractor, joint venture member, or Subcontractor between 1st January 2017 and Application submission deadline, experience in managing and executing contracts involving Environment and Social Safeguard compliance Requirement on any donor / MDB financed project.</p> <p><i>Sub-contractor: For these specialized works, the Employer permits specialized sub-contractors, with the following specialized work experience:</i></p> <p>Successfully managed and executed contracts involving Environment and Social Safeguard compliance Requirement on any donor / MDB financed project.</p>					

Table 2 – Rated Criteria and Requirements

1. Past Performance

Requirement	Scoring		Documentation												
	Maximum score	Remark	Submission Requirement												
<p>Number of similar contracts</p> <p><i>Number of satisfactorily and substantially completed Works contracts that exceed the number specified in Table 1, Sub-Factor 4.2(where this number is 3) that are:</i></p> <ol style="list-style-type: none"> <i>1. Similar to the Requirements (Reference Table 1, 4.2); and</i> <i>2. Completed during the past 7 years (between January 2017 till the submission deadline).</i> <p>Scoring methodology:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Number of contracts <i>Each storage silo contract having value at least US\$ 5 million shall be considered as one contract and shall not be considered multiple times.</i></td> <td style="width: 10%; text-align: center;"><i>[>=3+4 contracts]</i></td> <td style="width: 10%; text-align: center;"><i>[3+3 contracts]</i></td> <td style="width: 10%; text-align: center;"><i>[3+2 contracts]</i></td> <td style="width: 10%; text-align: center;"><i>[3+1 contracts]</i></td> <td style="width: 10%; text-align: center;"><i>[3 contracts]</i></td> </tr> <tr> <td style="text-align: right;">Weighting</td> <td style="text-align: center;"><i>[100]</i></td> <td style="text-align: center;"><i>[75]</i></td> <td style="text-align: center;"><i>[50]</i></td> <td style="text-align: center;"><i>[25]</i></td> <td style="text-align: center;"><i>[0]</i></td> </tr> </table>	Number of contracts <i>Each storage silo contract having value at least US\$ 5 million shall be considered as one contract and shall not be considered multiple times.</i>	<i>[>=3+4 contracts]</i>	<i>[3+3 contracts]</i>	<i>[3+2 contracts]</i>	<i>[3+1 contracts]</i>	<i>[3 contracts]</i>	Weighting	<i>[100]</i>	<i>[75]</i>	<i>[50]</i>	<i>[25]</i>	<i>[0]</i>	40	In case of JV, all members combined will be evaluated.	Form EXP 4.2A
Number of contracts <i>Each storage silo contract having value at least US\$ 5 million shall be considered as one contract and shall not be considered multiple times.</i>	<i>[>=3+4 contracts]</i>	<i>[3+3 contracts]</i>	<i>[3+2 contracts]</i>	<i>[3+1 contracts]</i>	<i>[3 contracts]</i>										
Weighting	<i>[100]</i>	<i>[75]</i>	<i>[50]</i>	<i>[25]</i>	<i>[0]</i>										

2. Contract/Project Management Capability

Criteria	Scoring		Documentation										
Requirement	Maximum score	Remark	Submission Requirement										
<p><i>Contract/project management capability demonstrated in the following key areas:</i></p> <p>Page limit not to exceed 15 pages.</p> <ol style="list-style-type: none"> 1. <i>Description of project management system/s and how they will be applied (including status of accreditation with recognized international standards applicable to the industry)</i> 2. <i>Environmental and Social management practice, and</i> 3. <i>Use of value Engineering, innovation and continuous improvement.</i> <p>Scoring methodology:</p> <table border="1" data-bbox="186 750 1213 889"> <tr> <td>Key areas: <i>[Number and extent of key areas demonstrated.]</i></td> <td><i>[all 3]</i></td> <td><i>[2]</i></td> <td><i>[1]</i></td> <td><i>[0]</i></td> </tr> <tr> <td>Initial score</td> <td><i>[100]</i></td> <td><i>[66]</i></td> <td><i>[33]</i></td> <td><i>[0]</i></td> </tr> </table>	Key areas: <i>[Number and extent of key areas demonstrated.]</i>	<i>[all 3]</i>	<i>[2]</i>	<i>[1]</i>	<i>[0]</i>	Initial score	<i>[100]</i>	<i>[66]</i>	<i>[33]</i>	<i>[0]</i>	<p>20</p>	<p>In case of JV, all members combined will be evaluated.</p>	<p>Table 2-PM</p>
Key areas: <i>[Number and extent of key areas demonstrated.]</i>	<i>[all 3]</i>	<i>[2]</i>	<i>[1]</i>	<i>[0]</i>									
Initial score	<i>[100]</i>	<i>[66]</i>	<i>[33]</i>	<i>[0]</i>									

3. Employer’s Requirements

Criteria	Scoring		Documentation										
Requirement	Maximum score	Remark	Submission Requirement										
<p><i>Understanding of the Employer’s Requirements through an outline of the following:</i></p> <ol style="list-style-type: none"> <i>1. Approach to the contract (including meeting Environmental and Social (ES) requirements) – Page limit not to exceed 5 pages</i> <i>2. Program of the main design and works activities, timeline, and completion schedule – presented using a chart.</i> <i>3. Key impacts and risks (including those of an ES nature) – Page limit not to exceed 5 pages.</i> <p>Scoring methodology:</p> <table border="1" data-bbox="191 740 1213 878"> <tr> <td>Key aspects: <i>[Number and extent of key areas demonstrated.]</i></td> <td><i>[all 3]</i></td> <td><i>[2]</i></td> <td><i>[1]</i></td> <td><i>[0]</i></td> </tr> <tr> <td>Initial score</td> <td><i>[100]</i></td> <td><i>[66]</i></td> <td><i>[33]</i></td> <td><i>[0]</i></td> </tr> </table>	Key aspects: <i>[Number and extent of key areas demonstrated.]</i>	<i>[all 3]</i>	<i>[2]</i>	<i>[1]</i>	<i>[0]</i>	Initial score	<i>[100]</i>	<i>[66]</i>	<i>[33]</i>	<i>[0]</i>	<p>20</p>	<p>In case of JV, all members combined will be evaluated.</p>	<p>Table 2-ER</p>
Key aspects: <i>[Number and extent of key areas demonstrated.]</i>	<i>[all 3]</i>	<i>[2]</i>	<i>[1]</i>	<i>[0]</i>									
Initial score	<i>[100]</i>	<i>[66]</i>	<i>[33]</i>	<i>[0]</i>									

4. Sustainable Procurement

Criteria				Scoring		Documentation										
Requirement				Maximum score	Remark	Submission Requirement										
<p><i>Sustainable procurement practices demonstrated in the following key areas:</i></p> <ol style="list-style-type: none"> 1. <i>Sustainable procurement practice, and</i> 2. <i>Track record of delivering sustainable procurement outcomes.</i> <p>Scoring methodology:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Key aspects: <i>[Number and extent of key areas demonstrated.]</i></td> <td style="width: 15%; text-align: center;"><i>[all 2]</i></td> <td style="width: 15%; text-align: center;"><i>[1]</i></td> <td style="width: 15%; text-align: center;"><i>[0]</i></td> <td style="width: 15%;"></td> </tr> <tr> <td style="text-align: right;">Initial score</td> <td style="text-align: center;"><i>[100]</i></td> <td style="text-align: center;"><i>[50]</i></td> <td style="text-align: center;"><i>[0]</i></td> <td></td> </tr> </table>				Key aspects: <i>[Number and extent of key areas demonstrated.]</i>	<i>[all 2]</i>	<i>[1]</i>	<i>[0]</i>		Initial score	<i>[100]</i>	<i>[50]</i>	<i>[0]</i>		20	In case of JV, at least one member will be evaluated.	Table 2-SP
Key aspects: <i>[Number and extent of key areas demonstrated.]</i>	<i>[all 2]</i>	<i>[1]</i>	<i>[0]</i>													
Initial score	<i>[100]</i>	<i>[50]</i>	<i>[0]</i>													

Section IV - Application Forms

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Application Submission Letter

Date: *[insert day, month, and year]*
ISD No. and title: *[insert ISD number and title]*

To: *[insert full name of Employer]*

We, the undersigned, apply to be initially selected for the referenced Request for Proposal (RFP) and declare that:

- (a) **No reservations:** We have examined and have no reservations to the Initial Selection Document, including Addendum(s) No(s). Issued in accordance with ITA 8: *[insert the number and issuing date of each addendum]*.
- (b) **No conflict of interest:** We have no conflict of interest in accordance with ITA 4.6;
- (c) **Eligibility:** We (and our subcontractors) meet the eligibility requirements as stated in ITA 4, we have not been suspended by the Employer based on execution of a Bid-Securing Declaration or Proposal-Securing Declaration in accordance with ITA 4.10;
- (d) **Suspension and Debarment:** We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Employer’s country laws or official regulations or pursuant to a decision of the United Nations Security Council;
- (e) **Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH):** *[select the appropriate option from (i) to (v) below and delete the others]*.

We *[where JV, insert “including any of our JV members”]*, and any of our subcontractors:

- (i) [Have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.]
- (ii) [Are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.]
- (iii)[Had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations. An arbitral award on the disqualification case has been made in our favor.]
- (iv)[Had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations for a period of two years. We have subsequently provided and demonstrated that we have adequate capacity and commitment to comply with SEA and SH prevention and response obligations.]

(v) [Had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations for a period of two years. We have attached documents demonstrating that we have adequate capacity and commitment to comply with SEA and SH prevention and response obligations.]

(f) **State-owned enterprise or institution:** *[select the appropriate option and delete the other] [We are not a state-owned enterprise or institution] / [We are a state-owned enterprise or institution but meet the requirements of ITA 4.9];*

(g) **Subcontractors and Specialized Subcontractors:** We, in accordance with ITA 24.2 and 25.2, plan to subcontract the following parts of the contract:

[Insert any part of the contract which the Applicant intends to subcontract along with complete details of the Specialized Subcontractors, their qualification and experience]

(h) **Commissions, gratuities, fees:** We declare that the following commissions, gratuities, or fees have been paid or are to be paid with respect to the Initial Selection process, the corresponding RFP process or execution of the Contract:

<u>Name of Recipient</u>	<u>Address</u>	<u>Reason</u>	<u>Amount</u>
<i>[insert full name for each occurrence]</i>	<i>[insert street/ number/city/country]</i>	<i>[indicate reason]</i>	<i>[specify amount currency, value, exchange rate and US\$ equivalent]</i>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

[If no payments are made or promised, add the following statement: “No commissions or gratuities have been or are to be paid by us to agents or any third party relating to this Application]

(h) **Not bound to accept:** We understand that you may cancel the Initial Selection process at any time and that you are neither bound to accept any Application that you may receive nor to invite the initially selected Applicants to submit Proposal for the contract subject of this Initial selection process, without incurring any liability to the Applicants, in accordance with ITA 26.1.

(i) **True and correct:** All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief.

Signed *[insert signature(s) of an authorized representative(s) of the Applicant]*

Name *[insert full name of person signing the Application]*

In the capacity of *[insert capacity of person signing the Application]*

Duly authorized to sign the Application for and on behalf of:

Applicant's Name *[insert full name of Applicant or the name of the JV]*

Address *[insert street number/town or city/country address]*

Dated on *[insert day number]* day of *[insert month]*, *[insert year]*

[For a joint venture, either all members shall sign or only the authorized representative, in which case the power of attorney to sign on behalf of all members shall be attached]

Form ELI -1.1

Applicant Information Form

Date: *[insert day, month, year]*
 ISD No. and title: *[insert ISD number and title]*
 Page *[insert page number]* of *[insert total number]* pages

Applicant's name <i>[insert full name]</i>
In case of Joint Venture (JV), name of each member: <i>[insert full name of each member in JV]</i>
Applicant's actual or intended country of registration: <i>[indicate country of Constitution]</i>
Applicant's actual or intended year of incorporation: <i>[indicate year of Constitution]</i>
Applicant's legal address [in country of registration]: <i>[insert street/ number/ town or city/ country]</i>
Applicant's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i>
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.5. <input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.2. <input type="checkbox"/> In case of state-owned enterprise or institution, in accordance with ITA 4.9 documents establishing: <ul style="list-style-type: none"> • Legal and financial autonomy • Operation under commercial law • Establishing that the Applicant is not under supervision of the Employer
2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

Form ELI -1.2

Applicant's JV Information Form

[The following form is additional to Form ELI – 1.1., and shall be completed to provide information relating to each JV member (in case the Applicant is a JV) as well as any Specialized Subcontractor proposed to be used by the Applicant for any part of the Contract resulting from this Initial Selection]

Date: *[insert day, month, year]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

Applicant name: <i>[insert full name]</i>
Applicant's JV Member's name: <i>[insert full name of Applicant's JV Member]</i>
Applicant's JV Member's country of registration: <i>[indicate country of registration]</i>
Applicant JV Member's year of constitution: <i>[indicate year of constitution]</i>
Applicant JV Member's legal address in country of constitution: <i>[insert street/ number/ town or city/ country]</i>
Applicant JV Member's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i>
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.5. <input type="checkbox"/> In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and they are not under the supervision of the Employer, in accordance with ITA 4.9.
2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

Form CON – 2

Historical Contract Non-Performance, Pending Litigation and Litigation History

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member's Name: *[insert full name]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

Non-Performed Contracts in accordance with Section III, Table 1 Qualification Criteria, and Requirements			
<input type="checkbox"/> Contract non-performance did not occur since 1 st January <i>[insert year]</i> specified in Section III, – Table 1 Qualification Criteria, and Requirements, Sub-Factor 2.1.			
<input type="checkbox"/> Contract(s) not performed since 1 st January <i>[insert year]</i> specified in Section III, – Table 1 Qualification Criteria, and Requirements, Sub-Factor 2.1.			
Year	Non-performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)
<i>[insert year]</i>	<i>[insert amount and percentage]</i>	Contract Identification: <i>[indicate complete contract name/ number, and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Reason(s) for nonperformance: <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>
Pending Litigation, in accordance with Section III, Table 1 Qualification Criteria, and Requirements			
<input type="checkbox"/> No pending litigation in accordance with Section III, Table 1 Qualification Criteria, and Requirements, Sub-Factor 2.3.			
<input type="checkbox"/> Pending litigation in accordance with Section III, Table 1 Qualification Criteria, and Requirements, Sub-Factor 2.3 as indicated below.			

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), US\$ Equivalent (exchange rate)
<i>[insert year]</i>	<i>[insert amount]</i>	Contract Identification: <i>[indicate complete contract name, number, and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate “Employer” or “Contractor”]</i> Status of dispute:	<i>[insert amount]</i>
Litigation History in accordance with Section III, Table 1 Qualification Criteria, and Requirements			
<input type="checkbox"/> No Litigation History in accordance with Section III, Table 1 Qualification Criteria, and Requirements, Sub-Factor 2.4. <input type="checkbox"/> Litigation History in accordance with Section III, Table 1 Qualification Criteria, and Requirements, Sub-Factor 2.4 as indicated below:			
Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), US\$ Equivalent (exchange rate)
<i>[insert year]</i>	<i>[insert percentage]</i>	Contract Identification: <i>[indicate complete contract name, number, and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate “Employer” or “Contractor”]</i> Reason(s) for Litigation and award decision <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>

Form CON – 3

ES Performance Declaration

[The following table shall be filled in for the Applicant, each member of a Joint Venture and each Specialized Subcontractor]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member's or Specialized Subcontractor's Name: *[insert full name]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

Environmental and Social Performance Declaration in accordance with Section III, Qualification Criteria, and Requirements			
<input type="checkbox"/> No suspension or termination of contract: An employer has not suspended or terminated a contract and/or called the performance security for a contract for reasons related to Environmental and Social (ES) performance since the date specified in Section III, Qualification Criteria, and Requirements, Sub-Factor 2.5.			
<input type="checkbox"/> Declaration of suspension or termination of contract: The following contract(s) has/have been suspended or terminated and/or Performance Security called by an employer(s) for reasons related to Environmental and Social (ES) performance since the date specified in Section III, Qualification Criteria, and Requirements, Sub-Factor 2.5. Details are described below:			
Year	Terminated contract or Suspended portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)
<i>[insert year]</i>	<i>[insert amount and percentage]</i>	Contract Identification: <i>[indicate complete contract name/ number, and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Reason(s) for suspension or termination: <i>[indicate main reason(s) e.g. gender based violence; sexual exploitation or sexual abuse breaches]</i>	<i>[insert amount]</i>
<i>[insert year]</i>	<i>[insert amount and percentage]</i>	Contract Identification: <i>[indicate complete contract name/ number, and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Reason(s) for suspension or termination: <i>[indicate</i>	<i>[insert amount]</i>

		<i>main reason(s)</i>	
...	...	<i>[list all applicable contracts]</i>	...
Performance Security called by an employer(s) for reasons related to ES performance			
Year	Contract Identification		Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)
<i>[insert year]</i>	<i>Contract Identification: [indicate complete contract name/ number, and any other identification]</i> <i>Name of Employer: [insert full name]</i> <i>Address of Employer: [insert street/city/country]</i> <i>Reason(s) for calling of performance security: [indicate main reason(s) e.g. gender-based violence; sexual exploitation or sexual abuse breaches]</i>		<i>[insert amount]</i>

Form CON – 4

Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment Performance Declaration

[The following table shall be filled in by the Applicant, each member of a Joint Venture and each subcontractor proposed by the Applicant]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member's or Subcontractor's Name: *[insert full name]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

SEA and/or SH Declaration in accordance with Section III, Qualification Criteria, and Requirements
<p>We:</p> <p><input type="checkbox"/> (a) have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</p> <p><input type="checkbox"/> (b) are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</p> <p><input type="checkbox"/> (c) Had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations. An arbitral award on the disqualification case has been made in our favor.</p> <p><input type="checkbox"/> (d) Had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations for a period of two years. We have subsequently demonstrated that we have adequate capacity and commitment to comply with SEA/ SH obligations.</p> <p><input type="checkbox"/> (e) Had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations for a period of two years. We have attached evidence demonstrating that we have adequate capacity and commitment to comply with SEA/ SH obligations.</p>
<i>[If (c) above is applicable, attach evidence of an arbitral award reversing the findings on the issues underlying the disqualification.]</i>
<i>[If (d) or (e) above are applicable, provide the following information:]</i>
Period of disqualification: From: _____ To: _____
If previously provided for another Bank financed works contract, details of evidence that demonstrated adequate capacity and commitment to comply with SEA/ SH obligations (as per (d) above) <p style="margin-left: 20px;">Name of Employer: _____</p> <p style="margin-left: 20px;">Name of Project: _____</p> <p style="margin-left: 20px;">Contract description: _____</p>

<p>Brief summary of evidence provided: _____ _____</p> <p>Contact Information: (Tel, email, name of contact person): _____ _____</p>
<p>As an alternative to the evidence under (d), other evidence demonstrating adequate capacity and commitment to comply with SEA/ SH obligations (as per (e) above) [<i>attach details as appropriate</i>].</p>

Form FIN – 3.1

Financial Situation and Performance

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

1. Financial data

Type of Financial information in (currency)	Historic information for previous _ <i>[insert number]</i> years, <i>[insert in words]</i> (amount in currency, currency, exchange rate*, US\$ equivalent)						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Statement of Financial Position (Information from Balance Sheet)							
Total Assets (TA)							
Total Liabilities (TL)							
Total Equity/Net Worth (NW)							
Current Assets (CA)							
Current Liabilities (CL)							
Working Capital (WC)							
Information from Income Statement							
Total Revenue (TR)							
Profits Before Taxes (PBT)							
Cash Flow Information							
Cash Flow from Operating Activities							

* Refer ITA 14 for the exchange rate

2. Sources of Finance

[The following table shall be filled in for the Applicant and all parties combined in case of a Joint Venture]

Specify sources of finance to meet the cash flow requirements on contracts currently in progress and for future contract commitments.

No.	Source of finance	Amount (US\$ equivalent)
1		
2		
3		

3. Financial documents

The Applicant and its parties shall provide copies of financial statements for *[number]* years pursuant Section III, Table 1 – Qualification Criteria, and Requirements Sub-factor 3.1. The financial statements shall:

- (a) Reflect the financial situation of the Applicant or in case of JV member, and not an affiliated entity (such as parent company or group member).
- (b) Be independently audited or certified in accordance with local legislation.
- (c) Be complete, including all notes to the financial statements.
- (d) Correspond to accounting periods already completed and audited.

Attached are copies of financial statements¹ for the *[number]* years required above; and complying with the requirements

¹ If the most recent set of financial statements is for a period earlier than 12 months from the date of Application, the reason for this should be justified.

Form FIN - 3.2

Average Annual Construction Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

Annual Construction Turnover Data			
Year	Amount Currency	Exchange rate*	US\$ equivalent
<i>[indicate calendar year]</i>	<i>[insert amount and indicate currency]</i>		
		Average Annual Construction Turnover **	

* Refer ITA 14 for date and source of exchange rate.

** Total US\$ equivalent for all years divided by the total number of years. See Section III, Table 1 Qualification Criteria, and Requirements, 3.2.

Form EXP - 4.1

General Construction Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: *[insert full name]*
 Date: *[insert day, month, year]*
 Joint Venture Member Name: *[insert full name]*
 ISD No. and title: *[insert ISD number and title]*
 Page *[insert page number]* of *[insert total number]* pages

[Identify contracts that demonstrate continuous construction work over the past [number] years pursuant to Section III, Table 1 Qualification Criteria and Requirements, Sub-Factor 4.1. List contracts chronologically, according to their commencement (starting) dates.]

Starting Year	Ending Year	Contract Identification	Role of Applicant
<i>[indicate year]</i>	<i>[indicate year]</i>	Contract name: <i>[insert full name]</i> Brief Description of the Contracts performed by the Applicant: <i>[describe contracts performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i>
		Contract name: <i>[insert full name]</i> Brief Description of the Contracts performed by the Applicant: <i>[describe contracts performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i>
		Contract name: <i>[insert full name]</i> Brief Description of the Contracts performed by the Applicant: <i>[describe contracts performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i>

* Refer ITA 14 for date and source of exchange rate.

Form EXP - 4.2 (a) Specific Experience

(Table 1, 4.2 and Table 2)

[The following table shall be filled in for contracts performed by the Applicant, each member of a Joint Venture, and Specialized Sub-contractors]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

ISD No. and title: *[insert ISD number and title]*

Page *[insert page number]* of *[insert total number]* pages

Similar Contract No. <i>[insert number] of [insert number of similar contracts required]</i>	Information			
Contract Identification	<i>[insert contract name and number, if applicable]</i>			
Award date	<i>[insert day, month, year, e.g., 15 June, 2015]</i>			
Completion date	<i>[insert day, month, year, e.g., 03 October, 2017]</i>			
Role in Contract <i>[check the appropriate box]</i>	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	Management Contractor <input type="checkbox"/>	Sub-contractor <input type="checkbox"/>
Total Contract Amount	<i>[insert total contract amount in local currency]</i>		US\$ <i>[insert Exchange rate and total contract amount in US\$ equivalent] *</i>	
If member in a JV or sub-contractor, specify share in value in total Contract amount and roles and responsibilities	<i>[insert a percentage amount]</i>	<i>[insert total contract amount in local currency]</i>	<i>[insert exchange rate and total contract amount in US\$ equivalent] *</i>	
	<i>[insert roles and responsibilities]</i>			
Description of the similarity in accordance with Section III Table 1, 4.2				
Physical size of required contracts items	<i>[insert physical size of items]</i>			
Complexity	<i>[insert description of complexity]</i>			
Methods/Technology	<i>[insert specific aspects of the methods/technology involved in the contract]</i>			

Similar Contract No. <i>[insert number] of [insert number of similar contracts required]</i>	Information
Other Characteristics	<i>[insert other characteristics as described in Section VII, Scope of Employer's Requirements]</i>
Employer's Name:	<i>[insert full name]</i>
Address:	<i>[indicate street / number / town or city / country]</i>
Telephone/fax number	<i>[insert telephone/fax numbers, including country and city area codes]</i>
E-mail:	<i>[insert e-mail address, if available]</i>

* Refer ITA 14 for date and source of exchange rate.

Form EXP - 4.2(b)

Specific Experience in Managing ES aspects

[The following table shall be filled in for contracts performed by the Applicant, and each member of a Joint Venture]

Applicant's Name: _____

Date: _____

Applicant's JV Member Name: _____

ISD No. and title: _____

Page _____ of _____ pages

1. Key Requirement no 1 in accordance with 4.2 (b): _____

Contract Identification				
Award date				
Completion date				
Role in Contract	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	Management Contractor <input type="checkbox"/>	Subcontractor <input type="checkbox"/>
Total Contract Amount			US\$	
Details of relevant experience				

2. Key Requirement no 2 in accordance with 4.2 (b): _____

3. Key Requirement no 3 in accordance with 4.2 (b): _____

...

Table 2-PM
Contract / Project Management Capability

Table 2-ER
Understanding of the Employer's Requirements

Table 2-SP
Sustainable Procurement

Section V - Eligible Countries

Eligibility for the Provision of Goods, Works and Services in Bank-Financed Procurement

In reference to ITA 5.1, for the information of the Applicants, at the present time firms and individuals, supply of goods, or contracting of works or services, from the following countries are excluded from this Initial Selection process:

Under ITA 5.1 (a) *None*

Under ITA 5.1 (b) *None*

Section VI - Fraud and Corruption

(Text in this Section VI shall not be modified)

1. Purpose

1.1 The Bank’s Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

- a. Defines, for the purposes of this provision, the terms set forth below as follows:
 - i. “corrupt practice” is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
 - ii. “fraudulent practice” is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
 - iii. “collusive practice” is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
 - iv. “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
 - v. “obstructive practice” is:
 - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
 - (b) Acts intended to materially impede the exercise of the Bank’s inspection and audit rights provided for under paragraph 2.2 e. below.

- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti-Corruption Guidelines, and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such a firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;¹ (ii) to be a nominated² sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in request for bid/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers), consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents personnel, permit the Bank to inspect³ all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the Bank.

¹ For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

² A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification Application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

³ Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

PART 2 – Employer's Requirements

Section VII - Scope of Employer’s Requirements

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1. Description of the Works (EPC/Turnkey)

Single responsibility turnkey contract through one lot for procurement of design, construction, manufacturing, supply, installation, spare-parts provision sufficient for 3 years with a value of 1.5% of the electro-mechanical component, commissioning, training, start-up and handing-over of metal grain storage silo system expansion with additional capacity of sixty (60) thousand metric tons to the existing capacity of sixty (60) thousand metric tons in *Sheikhfadl* site, consisting of 12 additional storage bins of 5 thousand metric tons capacity each, including relevant handling equipment (such as chain conveyors, screw conveyors, bucket elevators, etc.) with a capacity of 200 metric tons/hr and with the ability to discharge grains to trucks, River barges, and to receive grains by trucks from local farmers (including small-scale farmers) and by River barges. Setup will include fumigation equipment (i.e. pellet dispensers, closed loop fumigation), dust collection system at any dust emitting point throughout the expansion, aeration system, inventory management system, grain quality monitoring system (i.e. temperature, CO2 sensors, moisture content), and several auxiliary systems, worker safety sensors (i.e. temperature sensors for bearings, conveyor or elevator misalignment sensor). Additionally, an operator control room, rest room facilities, motor control room with safety components for electrical panels and others, (ie. LOTO, temperature control).

The location, storage capacity and scope of works of the storage and handling facility is as follows:

Site	Governorate	Extension of existing site/ new site	Capacity (KMT)		Railway (shipping) transportation	River transportation
			Existing	Additional		
Sheikhfadl	Minya	Extension	60	60	-	√

EHCSS reserves the rights to change the above-mentioned locations of the silos under certain circumstances.

2. Implementation Period

Lot No.	Site	Governorate	Construction period (months)
1	<i>Sheikhfadl</i>	Minya	17

3. Site and Other Data

Lot No.	Site	Governorate	Latitude (N)	Longitude (E)
1	<i>Sheikhfadl</i>	Minya	28 ° 30 ' 8.58 "	30 ° 49 ' 34.14 "

4. Environmental and Social (ES) Requirement

The awarded proposer will carry out an environmental and social assessment and will prepare a site-specific Environmental and Social Management Plan for metal grain storage silo system expansion, following the World Bank Environmental and Social Framework (ESF)¹ and national environmental and social legislations, to assess, mitigate and manage the environmental and social risks and impacts of throughout its life cycle (including preconstruction/mobilization, construction, operation and construction demobilization, as well as associated facilities).

The site-specific environmental and social management plan will be proportionate to the potential risks and impacts of the project, and will assess, in an integrated way, all relevant direct, indirect, and cumulative environmental and social risks and impacts throughout the project life cycle, including those specifically identified in the World Bank environmental and social standards (ESS): ESS 2 – ESS10. The assessment will evaluate the project’s potential environmental and social risks and impacts; examine project alternatives; identify ways of improving project selection, siting, planning, design and implementation in order to apply the mitigation hierarchy for adverse environmental and social impacts and seek opportunities to enhance the positive impacts of the project. The environmental and social assessment will include stakeholder engagement as an integral part of the assessment, in accordance with the World Bank ESS10.

The environmental and social assessment activity shall commence in parallel to the design phase to ensure that E&S considerations are reflected in the engineering designs and technical specifications.

The outputs of the environmental and social assessment shall be in the form of a site-specific Environmental and Social Management Plans (ESMPs). The site-specific ESMPs to be prepared shall be consulted upon, reviewed and endorsed by the Employer, approved by the Egyptian Environmental Affairs Agency (EEAA) and cleared by the World Bank prior to finalization of the technical engineering designs and in all cases before commencement of any civil works.

¹ <https://www.worldbank.org/en/projects-operations/environmental-and-social-framework>